

The credentialing tracker

Every gate between today and your first paid unit, with a real number of weeks on each.

THE CONCEPT Critical path — The longest chain of dependent steps decides the finish date. Nothing else does.
 Read the lesson: pmhnpmba.com/fellowship/four-gates

COMPOSITE · ONE STATE · ONE PAYER
A NUMBER IS NOT A CONTRACT
 GATE 1 · LICENSE 8 WK
 GATE 2 · NPI 1 WK
 GATE 3 · PAYER ENROLLMENT / CONTRACT 17 WK
 GATE 4 · FIRST PAID CLAIM +4 WK
DOOR TO FIRST INSURANCE DOLLAR ≈ 30 WEEKS
The worked composite from the lesson. Yours goes in the blanks.

GATE	OPENED	REFERENCE №	EXPECTED WKS	ELAPSED	WHO IS WORKING IT	BLOCKING?
State licence						
Type 1 NPI						
Type 2 NPI						
Entity + EIN						
CAQH attested						
Malpractice, named insured						
DEA registration						
State controlled-substance reg.						
Collaboration agreement						
Payer 1						
Payer 2						
Payer 3						
Contract countersigned						
Effective date						

THE CRITICAL PATH

THE LONGEST GATE

Weeks on it

Is anyone working it today?

Yes / no. There is no third answer

The gate nobody is working is the one setting your opening date. Nothing else on this page moves it — and everything else on this page feels more productive.

THE MONDAY RULE
 Draw the line. Four gates. Your state's weeks, not the composite's. Circle the gate you are on — not the one you posted about; the one where the next form is. Everything you did this week that is not on the line, write it above the line, dotted. Look at it. Then go file the next form on the line.